

Financial Solutions

Software as a Service (Saas)

Problem: It is difficult to accommodate changes into an existing legacy Warehouse Management System.

Below you will find traditional approaches for accommodating those never-ending changes that affect the software systems critical to a customer's operation.

- Do nothing to incorporate latest technologies or minor modifications. Most systems will run for many years. The problem, however, becomes the availability of the hardware platform and associated components.
- Limit upgrades to small efforts which can be funded through annual service contracts or wait until there is a sufficient list of upgrades identified which can then be approached at a project level. Both efforts are supported by the Original Software Provider.
- Create an internal software team that is trained in the applications to support internal upgrades. This would require dedicated labor trained by the Original Software Provider. Appropriate hardware and licensing would need to be acquired and maintained including a Developer's License from the Original Software Provider, if it is available.
- Purchase a new Warehouse Management Systems that is designed with the latest third party products and hardware platforms as well as provides the flexibility to easily integrate these upgrades with limited involvement from the Original Software Provider.

Solution: For a Warehouse Management System replacement, consider a Software Provider that offers a solution that can easily tolerate third party and hardware upgrades.

Third party products and customized code have gone through many changes. With the many years of system development experience and the current software/hardware technologies, some Warehouse Management Systems are now being designed to limit the impact associated with hardware and third party software upgrades. The only problem is that in today's economic difficulties, new projects are not being entertained by management teams.

Warehouse Management System replacements have been, traditionally, a one-time investment with an annual investment for emergency support. Software as a Service (Saas) takes that same investment and spreads it over five (5) years while including priceless features. The Software as a Service option provides the following benefits:

- Includes a full, 5-year warranty on the Warehouse Management System versus a standard limited warranty.
- Includes the annual Emergency Contract, automatically renewed each year.
- Includes remote services to support a maximum of one (1) Tech-Stack upgrade per year over the 5-year period.

- Includes any Third Party software product and maintenance/update fees except for those held by the customer.

Links: More Supporting Information

The following links provide additional information on products and services described above:

- [Applying Warehouse Management Technology](#)
- [Equipment Management Systems](#)
- [Customer Service Overview](#)
- [HKWMS: Capability Overview](#)
- [Warehouse Management Technology And 24 CFR Part 11](#)
- [Material Control In The Food & Beverage Industry](#)
- [HK Modernization Services](#)